

Message Text

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ACTION EA-12

INFO OCT-01 ISO-00 EB-08 DOE-15 SOE-02 AGRE-00 LAB-04
TRSE-00 COME-00 STR-07 IO-13 CIAE-00 INR-10
NSAE-00 DLOS-09 OIC-02 AID-05 OES-09 PM-05 NSC-05
SP-02 SS-15 /124 W
-----100513 130540Z /12
P 130458Z SEP 78
FM AMEMBASSY WELLINGTON
TO SECSTATE WASHDC PRIORITY 6223

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E.O.11652:N/A
TAGS: EGEN, ETRD, EFIN, NZ
SUBJECT: US-NEW ZEALAND ECONOMIC CONSULTATIONS

REF: (A) STATE 225856, (B) WELLINGTON 4459

1. WE HAVE REVIEWED THE DRAFT AGENDA WITH RELEVANT
OFFICIALS HERE, FROM WHICH THE FOLLOWING COMMENTS ON
INDIVIDUAL ITEMS EMERGED:

(A) HERE THE GNZ WOULD ENVISAGE AN INITIAL BRIEFING
BY THE U.S. SIDE ON GLOBAL ISSUES. THEY ARE PARTICULARLY
INTERESTED IN OUR VIEWS ON HOW THE BONN SUMMIT DISCUSSIONS
ARE BEING PUT INTO EFFECT IN THE U.S., THE EC AND JAPAN.
COMMENTS BY THE U.S. SIDE ON THE PRESENT STATE AND
PROJECTED TRENDS OF THE U.S. ECONOMY WOULD BE WELCOME
AS WELL AS OUR THOUGHTS ON PRESENT INTERNATIONAL
MONETARY DEVELOPMENTS. IT IS THEN FELT THAT THIS
ESSENTIALLY U.S. PRESENTATION COULD LEAD INTO AN ACTUAL
DIALOGUE ON ENERGY ISSUES IN WHICH BOTH COUNTRIES WOULD
OUTLINE THEIR DOMESTIC ENERGY PROBLEMS AND PROGRAMS AND
DISCUSS THESE IN TERMS OF BROADER INTERNATIONAL
DEVELOPMENTS. IN THE LATTER AREA, THE GNZ WOULD BE
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INTERESTED IN OUR ANALYSIS OF OPEC'S LONG TERM PROSPECTS AND
THE SUPPLY AND DEMAND OUTLOOK FOR PETROLEUM.

(B) HERE THE GNZ WISHES TO STRESS GLOBAL OR MULTILATERAL
ISSUES RATHER THAN THE BILATERAL, ALTHOUGH THEY PLAN TO
REFER TO BILATERAL MATTERS IN BROAD TERMS. THEY WILL
PARTICULARLY WISH TO DISCUSS AGRICULTURE IN THE MTN

AND HOW WE SEE TRADE IN AGRICULTURE EVOLVING IN A FINAL MTN PACKAGE.

(C) HERE THE GNZ WOULD LIKE TO CONCENTRATE ON THE WIDER ASPECTS OF THE INTERRELATIONSHIPS OF THE DC'S AND LDC'S, RATHER THAN DWELL ON THE DETAILS OF THE COMMON FUND OR OTHER NORTH-SOUTH ISSUES. THE GNZ WOULD LIKE A FRANK EXCHANGE OF VIEWS ON WHERE THE NORTH-SOUTH DIALOGUE IS GOING AND WHERE BOTH OUR COUNTRIES FIT IN. THE GNZ WOULD APPRECIATE SOME FURTHER CLARIFICATION AS TO WHAT WE CONCEIVE OF IN A DISCUSSION OF S. & T. ALSO, AS A NON GRAIN EXPORTING COUNTRY NEW ZEALAND MAY NOT HAVE MUCH TO CONTRIBUTE IN A DISCUSSION OF THE INTERNATIONAL WHEAT AGREEMENT BUT WELCOMES OUR VIEWS, ESPECIALLY IN TERMS OF A MORE GENERAL DISCUSSION OF FOOD AID POLICIES AND PROGRAMS.

(D) THE GNZ WELCOMES ALL THE U.S. SUGGESTIONS HERE. THEY WILL LOOK FORWARD TO HEARING FURTHER DETAILS OF THE RECENT ASEAN CONSULTATIONS WITH EMPHASIS ON OUR ASSESSMENT OF ASEAN AS AN INSTITUTION AND ITS ROLE IN SEA. DISCUSSIONS ON BROAD ECONOMIC ISSUES IN THE PACIFIC AND THE ENTIRE EA AREA WILL BE WELCOME AS WELL. THE DISCUSSION ON THE COLOMBO PLAN IS SEEN AS USEFUL AS IT APPEARS BOTH GOVERNMENTS GENERALLY HAVE SIMILAR VIEWS ON THIS SUBJECT. WE HAVE TOLD OFFICIALS HERE LIMITED OFFICIAL USE

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THAT WE BELIEVE THAT THE U.S. SIDE WOULD BE INTERESTED IN HEARING N.Z. VIEWS ON THE ROLE OF THE ADB IN THE REGION AND HOW EFFECTIVELY IT IS MEETING BOTH PARTICULAR EAST ASIAN AND PACIFIC ISLAND INTERESTS. THE GNZ SAID THESE ARE INDEED POINTS OF INTEREST TO THEM AS WELL.

2. AS STATED EARLIER THE GNZ WILL BE PREPARED TO DISCUSS FISHERIES IF WE WISH TO BUT THEY WILL NOT RAISE THE MATTER THEMSELVES. THEY AGREE THERE IS NO NEED TO DISCUSS CIVIL AVIATION AT THESE TALKS. THOSE TO WHOM WE SPOKE AGAIN REEMPHASIZED THE GNZ WISH TO CONCENTRATE ON BROAD ISSUES RATHER THAN BILATERAL CONCERNS. THEY DID PROMISE NOTIFICATION IN ADVANCE OF ANY SPECIFIC BILATERAL MATTERS THEY MIGHT LATER DECIDE TO RAISE.(EMBASSY COMMENT: WE BELIEVE MOST OF N.Z.'S BILATERAL TRADE CONCERNS WILL BE COVERED IN A GENERAL WAY IN THE MTN DISCUSSIONS (B) WITH PERHAPS THE EXCEPTION OF BEEF. HERE THE POSSIBLE PASSAGE OF THE PROPOSED COUNTER-CYCLICAL LEGISLATION MAY SPARK A MORE DETAILED DISCUSSION AND WE SHOULD BE PREPARED IN THIS AREA).

3. THE GNZ WONDERS WHAT ARRANGEMENT COULD BE MADE FOR AN EXCHANGE OF PAPERS IN ADVANCE? AT A MINIMUM, WOULD IT BE POSSIBLE TO EXCHANGE BRIEF PAPERS ON THE RESPECTIVE ECONOMIES FOR PARTICIPANTS TO READ BEFOREHAND?

4. THE GNZ HOPES THE TALKS CAN BE CONCLUDED ON THE 29TH. THEY ARE COMMITTED IN ANY CASE IN OTTAWA ON TUESDAY, OCTOBER 3.

5. THE FINAL N.Z. DELEGATION LIST IS:

(A) NOEL LOUGH, SECRETARY OF THE TREASURY

(B) HARRY CLARK, SECRETARY OF TRADE AND INDUSTRY.

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FM AMEMBASSY WELLINGTON

TO SECSTATE WASHDC PRIORITY 6224

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(C) IAN STEWART, ASSISTANT SECRETARY (ECONOMIC AFFAIRS),

- MINISTRY OF FOREIGN AFFAIRS

(D) CHRIS PINFIELD, SENIOR INVESTIGATING OFFICER,

- EXTERNAL ECONOMIC DIVISION, TREASURY

(E) AMBASSADOR NORRISH AND OTHER EMBASSY REPRESENTATIVES

- AS THE AMBASSADOR SEES FIT.

6. WHILE THE DRAFT AGENDA INDICATES TOPICS OF EMPHASIS, THE GNZ HOPES IT WILL NOT BE REGARDED AS SET IN CONCRETE AND THAT THE DISCUSSIONS CAN PROCEED ON AS FRANK AND FLEXIBLE A BASIS AS POSSIBLE. SELDEN

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